

Sausalito Library Foundation
2007 ANNUAL REPORT



The Sausalito Library Foundation
is dedicated to ensuring the sustained excellence
of the Sausalito Public Library over the next 100 years
by securing and administering a permanent revenue
source, beyond public monies. Its objective is to foster
civic responsibility, enrich the cultural climate, and
enhance educational opportunities in the community.

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The Sausalito Library Foundation is a 501(c)(3) nonprofit organization.
Tax ID No. 94-2489110

All donations are tax deductible to the extent provided by law.

LETTER FROM THE PRESIDENT

DEAR LIBRARY SUPPORTERS,

The Sausalito Library Foundation was jumpstarted two years ago with a legacy gift from library stalwart K. T. Kalbfleisch. Generous donations then came from the Friends of the Library and other wonderful Sausalitans who understand the importance of a thriving, inviting and widely used library.

This past year we funded a strategic plan that will shape our library's direction over the next five years and provide numerous grant opportunities to enhance our library with community-identified initiatives. We also sponsored the new computer lab, which offers free class instruction to Sausalito residents on 13 new laptops.

I am grateful for the accomplishments of our board and advisory council members. They have not only managed grants to the library and invested our donors' gifts, but have also established valuable partnerships with business and community organizations in our city.

You will note that we have a growing group of individual partners who value our library and the work of the Foundation. We invite new donors to join us.

We are pleased with what the Foundation has accomplished with the support of so many. I hope you share our enthusiasm and enjoy reading about our progress.



Lee Follett

President

Sausalito Library Foundation

FINANCIAL INFORMATION

THE LIBRARY FOUNDATION received total contributions of \$67,558 in 2007, \$20,000 of which came from the Friends of the Sausalito Library. The remainder was from individual contributions of \$41,708 (involving nine times more donors than in 2006), and contributions of \$5,850 from businesses and associations.

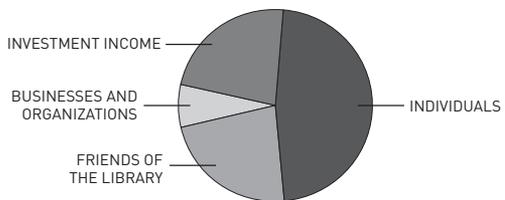
We earned \$20,705 from our investments. Our gross receipts, therefore, were \$88,263.

Our grants to the library in 2007 totaled \$48,781— \$30,188 allocated to the library’s strategic plan and \$18,593 for computer lab expenses. Funding of these programs will be completed in the first half of 2008.

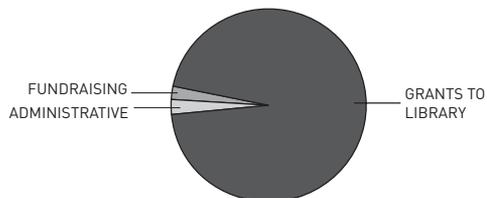
We had modest administrative and fundraising expenses of \$4,104, thanks to the time freely given by our board and council members.

Our net worth at the end of the year 2007 was \$425,550, up from \$390,172 at the end of 2006.

2007 FOUNDATION REVENUE



2007 FOUNDATION EXPENSES



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Donations have been made in honor of the following individuals:

Mary Lou Anderson
Katherine Andrews
Sue Hock
Don Means
Betsy Stroman

And in memory of:

Norma Christian
Patsy Churton
Colin Covey
Frederick B. Dewey
Cameron Dorsey
Donald J. Duncan, Jr.
Eric Elsesser
Phil Frank
Elizabeth Greene
Kathleen Elizabeth Kalbfleisch
Joel Kudler
L. W. Thomas May
Edgar D. Ross
Licio Tellini
Elizabeth Terwilliger
William Turnbull, Jr.
Harlan Ware
Neal Barton Williams

FOUNDATION PARTNERS

OUR ALLIANCES with Sausalito businesses and organizations have strengthened our community ties and helped build the Foundation's assets. We salute and thank our strategic partners who recognize the importance of a strong library as a tangible community asset. Their donations and ongoing commitment to the Foundation are greatly appreciated.



The Friends of the Library have been the library's most ardent partner for decades. Their ongoing financial assistance each year in the form of "wish-list fulfillment" supports the library's immediate needs and short-term projects. The Friends have also made generous contributions to the Foundation from profits generated by their three-day-a-week book sales. We're most fortunate to have such Friends.



The owners and brokers of the Sausalito Office of Frank Howard Allen have chosen to share their success with the Foundation. Each time an FHA agent assists in a Sausalito sales transaction, a portion of his or her commission is donated to the Foundation. We salute their sustained commitment to our library.



The Sausalito Art Festival, through its community grant program, donated part of the funding that fueled the library's new computer lab. We appreciate their support.



The Sausalito Lions Club has demonstrated its support of the library through a generous donation to the Foundation Fund.

THE HISTORY OF OUR LEGACY

IN THE SPRING OF 2004, led by President K.T. Kalbfleisch, the Friends of the Library rallied key community members to create the Centennial Fund campaign. Sadly, K.T. died in the fall of 2004. She would have been gratified to learn that by the time the library celebrated its 100th year in 2006, tireless volunteers and generous donors had raised enough money to sustain library services and collections during the period of severe City budget cuts.

In the same generous spirit that fueled her fund-raising efforts while living, K.T. named the Friends of the Library as a major beneficiary of her estate. In 2006 the Sausalito Library Foundation was established as a tax-exempt, nonprofit corporation. Its purpose: to provide financial support for the Sausalito Library for special projects, to supplement programs and services funded by the City, and to help provide stability in the future. K.T.'s bequest was transferred from the Friends to the Foundation, establishing a cornerstone for this revenue source that continues to grow.

THE LIBRARY LEGACY SOCIETY

We recognize and honor those who have provided for the Sausalito Library Foundation in their estate plans:

Mary Lou Anderson

Lee Follett

K.T. Kalbfleisch

Don Means

Margery Schindler

For more information about the Library Legacy Society, please contact Lee Follett at 415.284.9314 or alfollett@aol.com

FOUNDATION PROJECTS

SAUSALITO LIBRARY STRATEGIC PLAN

In early 2007 it became apparent to the Sausalito Library Board of Trustees that in order to expand, deepen, and diversify the Library's connection to the community, a long-range plan was needed to guide resource allocation and to best use financial support from the newly formed Foundation and from the Friends.

The Trustees selected volunteers from the community to serve on a Strategic Planning Committee and recommended hiring a consultant to lead the planning process. The Foundation agreed to underwrite the services of Ruth Metz, a consultant experienced with library strategic planning, to guide the planning process.

The Committee met periodically from September 2007 through March 2008 to create a long-range plan based on significant community input. It was endorsed by the Trustees and presented to the Sausalito City Council in April 2008. This plan will be a flexible blueprint to help staff prioritize resources and activities during the next five years, and it will guide the Foundation's future grant-making decisions. Copies of the plan are available in the library and on the library's Web page.



One of the library's strategic plan goals is to focus on programs and materials for Sausalito's youngest residents. Shown here are Lisa Bair with her children Brody and Ellie, already loyal library patrons.

SAUSALITO LIBRARY COMPU LAB

Together with grants from the Sausalito Art Festival and Frank Howard Allen–Sausalito, the Foundation underwrote the purchase of 13 laptop computers, a color network printer, a computer projector and related equipment to create the Sausalito Library CompuLab taught by librarians Augie Webb and Lindsay Wyatt. The grants also pay for technical support and for the hiring of other instructors in the future.

The CompuLab provides free group instruction in computer skills and online resources to Sausalito residents and has enjoyed full enrollment since its inaugural class in October 2007. Two of the laptops will soon be available for public use during regular library hours.



CompuLab students (left to right) John Benus, David Suloff, and Barbara Kolden learn to navigate the Internet and evaluate website design and content.



SAUSALITO LIBRARY FOUNDATION
420 Litho Street ■ Sausalito ■ CA 94965
415.331.3084 voice message ■ alfollett@aol.com